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62.91  
Awarded  
American Gladiolus  
Society  
Gold Medal  
1929-1930-1932

# RALPH J. POMMERT

BULB GROWER

PACIFIC, WASHINGTON

RECEIVED  
★ FEB 7 1933 ★  
Awarded  
The American Home of Agriculture  
Magazine  
Achievement Medal  
1929-1932

This list cancels  
all previous lists.

January 24,  
1933

## WHOLESALE PRICE LIST OF GLADIOLUS BULBS

Dont grow the old "model T" varieties. They may have been 'hot stuff' away back in 1915, but they are likely to put you in the red now, - as many a cut-flower grower found to his sorrow last season. The best selling varieties on the Seattle wholesale cut-flower market last season were Minuet, Joerg's White, Pfitzer's Triumph, Dr Bennett, and Chas Dickens.

\* \* \* \* \*

All our bulbs are first class in every way, and are inspected by a State Horticultural Inspector at time of shipment. There are no thrips in the Northwest and our bulbs are absolutely free from this pest. Dont take chances with getting bulbs that are infested.

TERMS - 5% discount for cash in full with order. 25% will hold for future shipment. All prices are quoted F.O.B. Sumner, Wash. and subject to available supply. 100 or more bulbs, same size and variety, at 1,000 rate. Minimum item 25¢, minimum order \$3.00.

Size No.	Price per 1,000						Bulblets	
	1	2	3	4	5	6	Qt	Pk
CHAS DICKENS	\$12.	\$ 9.	\$ 6.	\$....	\$....	\$1.50	\$1.00	\$ 6.
DR F. E. BENNETT	10.	8.	6.	3.50	2.50	1.50	.75	4.
EMILE AUBRUN	...	...	...	....	3.00	1.50	.75	4.
GOLD EAGLE	8.	6.	4.	3.00	2.00	1.00	.50	3.
JOERG'S WHITE	20.	16.	12.	8.00	6.00	3.00	2.00	13.
MARMORA	18.	15.	12.	8.00	....	3.00	1.50	10.
MARY FREY	...	8.	6.	3.50	2.50	1.50	.75	4.
MINUET	...	20.	15.	....	....	....	2.50	...
PFITZER'S TRIUMPH	20.	16.	12.	8.00	5.00	3.00	2.50	16.
SPIRIT OF ST LOUIS	...	12.	8.	5.00	3.00	1.50	1.00	6.
STAR OF THE SEA	...	...	...	....	2.50	1.50	1.00	...
TRUDEL GROTZ	...	...	7.	4.00	3.00	2.00	1.00	...
VEILED BRILLIANCE	...	...	...	....	3.00	1.50	.75	...
Approximate weight per 1,000, packed	80	44	22	11	6	3	3	17 lbs

SHIPMENT - We can make shipment by Parcel-Post, Express, or Freight. We do not recommend eastern parcel-post shipments until after March 15th., as they are not insured against freezing in the mails. For heavy shipments, heater freight is the most economical. The freight rate is \$3.75 per 100 lbs to Chicago and points east. We make many shipments each year to eastern and mid-western growers, by freight, with complete satisfaction.



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January 24, 1933.

To my friends in the trade,  
and to Glad Fans everywhere:

Greetings. These are great times for all the gladiolus loving amateurs, for with the terrific slashes made in bulb prices, ye amateur can now buy and gloat over new varieties that under ordinary conditions would sell for several times as much. But pity the poor commercial grower "when lowly setting sun, finds profits shot to - well, and business run for fun". But we commercial growers are all optimists at heart, or we wont be in the business long.

In the gladiolus bulb industry, as in any other, the growers who have the most quickly deflated production and selling costs are the ones who will survive. This, my 1933 price-list, is only one of the many ways that we have cut costs without lowering the quality of our goods. True, this list is not so attractive as a nicely printed catalog, with colored plates and other ginger-bread, but this list is produced on our own machines in spare time, at a cost of only a few dollars a thousand. I dont have to charge from 20 to 50 cents extra on every order to pay for high catalog costs. The value is all in the bulbs.

Note my list of new and rare varieties. These are the BEST of hybridizers from all over the world. Note especially the introductions of Pfitzer of Germany and Palmer of Canada. These two gentlemen head the list of worth-while introductions for the last five years.

Descriptions in this list are necessarily brief. Most of you who receive this list have seen these varieties in shows or in gardens of fortunate friends, or have read of them in the better flower magazines. However, if you would like a more complete description of any variety or varieties, with the faults as well as the virtues, just drop me a line and I will be glad to do the best I can.

I have attempted to simplify this list as much as possible. All prices quoted on the New and Rare varieties and on the 25 and 10 cent items are postpaid. Prices quoted in the list by the hundred are f.o.b. here, but by adding the amount shown at the bottom of the list, according to the number and sizes of bulbs you have ordered, your order will be sent postpaid or express prepaid. If you order 50 No. 1 bulbs add 50¢ to your order for postage; if you order 50 No. 2 bulbs and 50 No. 4 bulbs add 50¢ for postage; etc. If you send more postage than is necessary, the difference will be refunded you.

If you contemplate buying quite a quantity of bulbs, say several thousand, send me a list of your needs for a special quotation. I may be able to save you some money.

Our bulbs are all inspected by a State Inspector at time of shipment and certified free from disease. They are also free from thrips or eggs, as this pest has not yet spread to the Northwest.

Cordially yours,

RJP/LMH

Ralph J. Pommert

# PRICE LIST OF GLADIOLUS BULBS

25 or more bulbs at 100 rate,  
but no item under 10¢.

Variety	Price per 100, f.o.b. here.						Blts. per Qt.
	1 1½ up	2 1½-1¾	3 1¾-1	4 1-3/4	5 3/4-1½	6 1½ - 1¾	
BELINDE	\$ ...	\$1.25	\$ .85	...	...	...	...
BETTY NUTHALL	3.00	2.50	2.00	\$1.50	\$1.00	\$ .50	\$2.50
CHAS. DICKENS	1.50	1.10	.75	.60	.40	.25	1.00
COMMANDER KOEHL	10.00	8.00	6.00	4.00	3.00	2.00	*6.00M
CORYPHEE	6.00	5.00	3.50	2.50	2.00	1.25	*2.00"
DR. F. E. BENNETT	1.25	1.00	.80	.65	.40	.25	.75
EMILE AUBRUN	...	...	...	...	.40	.25	.75
GOLD EAGLE	1.00	.75	.60	.40	.30	.20	.50
JOERG'S WHITE	2.25	1.80	1.40	1.00	.75	.50	2.00
MARMORA	2.00	1.75	1.50	1.10	.70	.40	1.50
MARY FREY	...	1.00	.75	.60	.40	.25	.75
MINUET	2.50	2.00	1.60	1.25	.75	.50	2.50
MRS. P. W. SISSON	1.25	1.00	.80	.65	.40	.25	.60
MR. W. H. PHIPPS	1.25	1.00	.80	.65	.40	.25	.60
PFITZER'S TRIUMPH	2.25	1.75	1.50	1.00	.75	.50	2.50
SPIRIT OF ST. LOUIS	1.75	1.40	1.00	.65	.40	.25	1.00
STAR OF THE SEA	1.75	1.40	1.00	.65	.40	.25	1.00
TRUDEL GROTZ	2.00	1.50	1.00	.65	.40	.25	1.00
VEILED BRILLIANCE	...	...	...	.65	.40	.25	.75
WINGED VICTORY	...	...	...	2.00	1.50	1.00	6.00

(\* per thousand)

If you want your order shipped prepaid, add the following amount  
for postage, for each 100 bulbs ordered, according to size.

\$1.00	\$ .75	\$ .40	\$ .25	\$ .15	\$ .15	\$ .40
per qt.						

The following list of varieties, some of which I have only small quantities, is for the convenience of customers desiring to purchase only a few bulbs of a variety. ANY OF THE FOLLOWING BULB ITEMS FOR 25¢, POSTPAID, BULBLET ITEMS 10¢ EACH, POSTPAID.

Variety	Large Medium Small Bulblets			
	1 & 2	3 & 4	5 & 6	for 10¢
AIDA (Pf) Early deep violet	4	or 8	or ...	30
ALBATROS (Pf) Large, pure white	2	"	"	25
APRICOT GLOW (Pa) Clear apricot	10	15	..	Pkt
BERTY SNOW (M) Lavender-pink	6	12	20	Pkt
BILL SOWDEN (Au) Large dark red	2	3	4	8
CAROLUS CLUSIUS (Ve) Light pink	5	..	..	..
COMMANDER KOEHL (Pf) Tall bright red	2	4	6	6
CORONADO (E) Large, ruffled white	4	6	12	20
CORYPHEE (Pf) Soft pink, Very good.	4	6	12	20
HEAVENLY BLUE (Pf) Light violet-blue	3	6	12	35
JANET (Pa) Smoky peach-pink: P.G.	3	5	10	20
JUBILEE (Ke) Large lavender-pink	3	5	10	20
KING GEORGE (M) Tall red, white throat	5	10	20	40
MAMMOTH WHITE (U.B.) Giant pure white	3	5	10	20
MISS DES MOINES (Dec) Good lavender	1	3	5	..
MOTHER MACHREE (St) Smoky lavender-pink	2	3	6	20
MRS. LEON DOUGLAS (d) Very tall salmon	10	..	..	Pkt

Variety	Large 1 & 2	Medium 3 & 4	Small 5 & 6	Bulblets for 10¢
MRS. VON KONYNENBURG (Pf) Light violet	6 or	12 or	20	Pkt
PEARL OF CALIFORNIA (Ki) Tall pink	4	8	14	30
THE ORCHID (Sp) Orchidlike lavender	8	..	..	Pkt
VEILCHENBLAU (Pf) Dark violet-blue	6	9	15	40
WINGED VICTORY (B) Tall, large pink	2	5	15	40

#### NEW AND RARE VARIETIES OF GLADIOLUS

	Price per bulb, postpaid.				Bulblets Per
	Large 1½ up	Medium ¾ to 1¼	Small ½ to ¾		
BAGDAD (Pa) Large smoky old rose	\$1.00	\$ .60	\$ .35	3	\$.25
BLUE DANUBE (Pf) Medium violet-blue	.75	...	...	5	.25
BERTY MAIR (M) Lavender	.50	...	...	5	.25
BLUE TRIUMPHATOR (Pf) Large blue-gray	1.00	.50	.25	4	.25
BILL SOWDEN (Au) Large dark red	.20	...	...	10	.15
CECIL (M) Clear salmon-red, lemon blot.	.60	.40	.20	5	.25
DEBONAIR (Pa) Fine new medium pink	...	2.50	...	1	.50
ERICA MORINI (Pf) Very large scarlet	...	1.75	...	1	.25
FATA MORGANA (Pf) Peach bl. pink	.40	.25	.15	12	.20
FIELD MARSHAL (M) Red spl. bluish slate	.40	.25	.15	12	.20
INSPIRATION (Pa) Deep pink. Ruffled.	1.50	1.00	.75	2	.25
IRENE (M) Smoky sal.-rose, cr. throat	.40	.25	.15	12	.20
JESSIE (M) Rose pink, white throat	.20	.15	...	10	.15
LIBELLE (Pf) Heliotrope. New.	1.00	.75	...	1	.15
MAID OF ORLEANS (Pf) Snow white, cream throat. A fine glad.	.75	.40	.25	5	.15
MOORISH KING (Pf) Very dark red.	1.00	.65	.40	2	.25
MRS. LEO MILLER Rffled orange-salmon	2.50	...	...	...	...
MRS. T. E. LANGFORD (Cr) Light pink with cream throat	2.00	...	.50	2	.25
NELLY (M) Dainty rose pink, with red throat blotch.	.75	...	.25	4	.15
PELEGRINA (Pf) Deep violet-blue. Fine.	3.00	...	1.00	1	.50
PICARDY (Pa) Beautiful salmon-pink.	1.50	1.00	.75	2	.25
PIMPERNEL (M) Brilliant scarlet, with white throat. Very showy.	.40	.25	.15	4	.15
PIRATE (Pa) Deep rose-red	...	.75	.40	2	.15
ROSA BELLA (K&M) Soft shell pink, with white throat. Stock limited.	2.00	1.50	1.00	1	.25
ROSEMARIE PFITZER (Pf) White tinted pink. A wonderful glad.	...	3.00	1.50	1	.75
SALBACH'S ORCHID (S) Light rose	...	.50	.25	4	.25
SCHWABENGIRL (Pf) Large light pink	.75	...	...	5	.15
SPRAY OF GOLD (Pa) Early light yellow	.50	.35	.20	5	.25
SULTAN (cr) Rffld. Deep rose-red	1.50	1.00	.60	2	.25
WASAGA (Pa) Pure, light apricot	....	2.50	...	1	.75
WOLFGANG VON GOETHE (Pf) Very large raspberry red. Fine.	.75	.50	.30	5	.25
WURTEMBERGIA (Pf) Very large scarlet, with light throat	...	...	.35	3	.15

The letters following each variety indicate the originator or introducer as follows: (Au) Australian, (B) Briggs, (Cr) Crow, (Ki) Kingsley, (Ke) Kemp, (M) Mair, Scotland, (Pa) Palmer, (Pf) Pfitzer, Germany, (Sp) Sprague.



## REGAL LILY BULBS.

Lilium Regale, one of the most beautiful of lilies and so delightfully fragrant, is very easily grown and is hardy almost everywhere. Our bulbs are plump and healthy, and packed to reach you in perfect condition. Order early, as NO LILY BULB ORDERS WILL BE ACCEPTED AFTER MARCH 15TH. Full planting instructions with each order.

5 to 6 inches circumference	10 bulbs for \$1.00, postpaid.
8 to 9 " " "	10 " " 2.50, " "

WOULD YOU LIKE TO SEE MANY OF THE NEW VARIETIES IN BLOOM ?

Please accept this as an invitation to visit our gardens on any Saturday afternoon or Sunday during August and September. We have many new varieties, in small quantities, that are not listed in this price-list. By seeing them in bloom in the field, you can tell much more about the color and habits than you can from an armload of catalogs. Flower clubs desiring to visit in a group, can be accommodated on any day in the week, if arrangements are made in advance.

### A FEW KIND WORDS TAKEN FROM RECENT LETTERS OF CUSTOMERS.

From Massachusetts,—"The bulbs bought from you last year were great, and thanks a lot for the extras. Am ordering this year to start with (5,000 bulbs). May want something else later."  
From Chicago,—"Very excellent bulbs. More than satisfied, Thanks."  
From Washington,—"I took first prize on basket of glads at the State Fair, most of them grown from bulbs I got from you last spring."  
From Boston,—"Bulbs that I received from you last spring were fine, and there were no thrips on any plants. Had flower spikes four feet high, and the flowers were much admired. This fall when I dug the bulbs, I had bulbs all over two inches, and some three inches."

### GET SOME FINE NEW GLADIOLUS, - FREE !

Join the Washington Gladiolus Society, the American Gladiolus Society, or the New England Gladiolus Society, and I will enclose free, with your order, a blooming size bulb of a choice new variety. Please state your color preference. Annual dues to the W.G.S. and the A.G.S. are \$2.00, and to the New England Society, \$1.00. Just enclose the proper amount for dues, with your order for bulbs, and I will do the rest. FREE BULB OFFER IS FOR NEW MEMBERS ONLY.

\* \* \* \* \*  
THIS PRICE LIST CANCELS AND SUPERSEDES ALL PREVIOUS LISTS.  
\* \* \* \* \*

RALPH J. POMMERT

Bulb Grower,

Pacific, Washington, U.S.A.